



SENSIBLE SOLAR AZ™

SUN CITY SOLAR AZ™



Sensible Solar Az
Business ID: 1000036348
BBB Rating: A+



Are you selling solar? Is the most common questions I'm asked.

Answer is: NO

You must think differently. Wake up to the fact that you have been forced to buy expensive utility energy year after year. Finally, you have a much lower cost alternative: clean and reliable solar energy.

#1. APS requires you to pay each month in order to continue using their services. They bill you pay. Example: If your monthly bill is \$150 to \$200, every year you must pay out of your bank account, estimated cost \$1,800-\$2,400 for their energy, **10+ years is significant: See projected costs chart on back.**

#2. APS rates/fees increased a yearly average 4% since 2017%. Before Arizona Rate Board is 13.99% for 2026. No one knows beyond 2026, but historical evidence show that rates must increase as APS infrastructure is aging requiring increasing maintenance. 30,000 residents are moving to Arizona every month, new power substations, retail establishments, warehouses resulting in an ever increasing APS bill with no end in sight.

A simple change in thinking is all that is necessary when looking at solar as many people mistakenly believe that getting solar entails taking on debt.

Fact. The reality is that **installing a solar system instantly produces passive revenue.** Your new system is now generating hundreds and thousands of dollars of electricity. Your system is a power plant generating clean reliable low-cost power for 25+ years, silent and importantly requiring virtually no maintenance.

The sun's energy never increases in cost!

Integrating revolutionary Tesla™ battery technology enabling us to power your home night & day at much lower cost than you are currently paying APS!

Whether buying cash, financing, lease, thousands of dollars of savings are the reality.

You have to pay somebody why not pay much less?

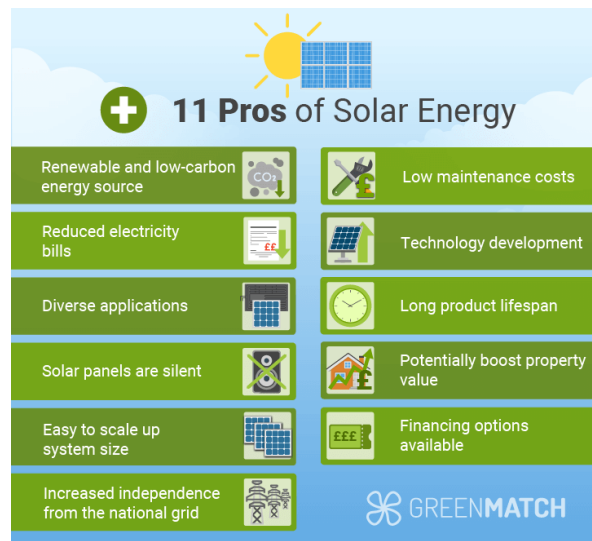
It gets even better for those who sign up for a lease: **No charge ever for the cost of the system, installation or maintenance.** We finance it ourselves with multi-year warranties on the entire system and roof.

Instead of paying APS you switch bills and now pay a fixed sum each month, predictable and significantly less for the same amount of power.

High Cost of Utility Energy

Projected cost of amount you could pay APS based on 4% average cost increase in fees, taxes and surcharges. APS just filed for a 13.99% increase for 2026 - 4 increases already since 2017!

\$250/mo. Utility Bill	10 years you pay approx. \$36,011	15 years you pay approx. \$60,066
\$300/mo. Utility Bill	10 years you pay approx. \$43,215	15 years you pay approx. \$72,081
\$400/mo. Utility Bill	10 years you pay approx. \$57,523	15 years you pay approx. \$90,340



Here's a great comparison that illustrates the true value of a solar system.

Most of us have purchased a car, which is great, however the instant it is driven off the lot its value diminishes by at least 10-20 percent! Every year, its worth falls and within a few years all warranties have expired and you must maintain it out-of-pocket at your expense, sometime at a significant cost.

Car is a depreciating asset. Solar conversely is an income producing asset!

Understand this fact: A solar system operates 365 days a year generating money in the form of electricity. It **requires no out-of-pocket for maintenance**, comes with amazing 25-year no-deductable panel and inverter warranty, 10-25 years for the storage battery! There are few products in the marketplace that match this!

The good news is we are happy to do a free analysis of your energy costs to show you ways to easily obtain a system. We are experienced experts with 20,000+ satisfied clients. View/browse our site and contact us.

The purpose is to open your eyes to the fact your monthly APS bill is a DEBT escalating yearly. Solar is exact opposite, an ASSET producing income, an amazing debt reduction tool.

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CARL JOHNSON
Energy Specialist & Expert
480-399-1462 cell & text

Founder and Owner
info@sensible-solar-az.com



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Free Appointment



Use this QR code or go to our website
Use the 'Get a FREE Quote' link.
Fill out the 1 minute form.
We will contact you and start
you on your solar journey.